### Travel Arranger's Guide











## Travel Arranger's Guide Drake University

Account Number: XZ62113

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Presented by:

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### **Reservation Support**

National and Enterprise are here to serve you and we are committed to providing the best service possible. When you need assistance with a booking, website question, billing information, customer service issue, or any other question, we want to hear from you.

Ask your Travel Agent for help or contact us directly via telephone or email. We maintain a professional, highly trained support staff that is dedicated to assisting **Drake University.** 

Note: Every reservation must include your company name and Account Number to receive the proper rates and all benefits.

	North American Reservations	877-222-9058
<b>National</b>	International Reservations	800-227-3876
	Emerald Club Member Services	800-962-7070
	Customer Service (Mon thru Fri 9 a.m. until 6 p.m. EST)	800-468-3334
	Medical/Accessibility Requests (hand controls, etc.)	888-273-5262
	VIP and FBO Reservations	800-777-5050
	Roadside Assistance:	800-367-6767
nterprise	North American Reservations	800-261-7331
rent-a-car	Customer Service	800-264-6350
	Medical/Accessibility Requests (hand controls, etc.)	866-225-4284
	FBO Reservations	877-421-3722
	Roadside Assistance	800-307-6666

### **Account Management Support**

Questions or concerns regarding Drake University's contracted program may be addressed by:

### **Cynthia Kinning**

Business Rental Sales Manager cynthia.e.kinning@ehi.com
402-659-6027

### **Ron Williams**

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888-426-3293 Extension 6096





Emerald Club Membership gives travelers services and perks designed to get them in, out, and on their way faster. Members can earn Free Rental Days and get upgraded to elite membership levels when renting with National more often.

### All Emerald Club members can:

- Choose their own cars.
- Bypass the counter at most major North American airports.
- Receive helpful arrival and return alerts.
- Earn free rental days.
- Expedite returns with automatic e-receipts.

- Earn Emerald Club rental credits at participating Enterprise Rent-A-Car locations.
- Receive complimentary membership, exclusive offers, and special rates.
- Access Member Services: 800-962-7070 (Monday-Friday, 9 a.m. until 6 p.m. EST)



National EMERALD CLUB.

SAMPLE A. SAMPLE

EXECUTIVE

MEMBER 2008

### EMERALD CLUB<sub>(EC)</sub>

### **Benefits:**

- Choice of car from the Emerald Club Aisle
- One Free Rental Day (up to a midsize car) with seven rental credits OR frequent flier miles (amount varies by airline)

### Requirements:

None

### **Reservations:**

800-328-1234

### EXECUTIVE<sub>(CE)</sub>

### Benefits:

- Choice of car from the Executive Selection featuring fullsize and higher class cars charged at the midsize rate
- Guaranteed upgrades--member always pays for one car class less than the car reserved (fullsize through luxury)
- One Free Rental Day (up to a fullsize car) with six rental credits OR frequent flier miles (amount varies by airline)

### Requirements:

12 to 24 paid rentals, or 40 to 84 paid rental days in a calendar year

For members upgrading to Executive, membership is valid for the remainder of the year the member was promoted and an additional 14 months

### **Reservations:**

800-732-2109, dedicated line





### Benefits:

- Same as above PLUS:
- Guaranteed car (up to a fullsize) with 24hour advance notice
- Car delivery to most private airport terminals within 50 miles of a National location in the U.S. (charges may apply)
- One Free Rental Day (any car class with no blackout dates) with five rental credits OR frequent flier miles (amount varies by airline)

### Requirements:

25 or more paid rentals, or 85 or more paid rental days in a calendar year

For members upgrading to Executive Elite, membership is valid for the remainder of the year the member was promoted and an additional 14 months

### Reservations:

888-836-3725, dedicated line

### **Methods of Delivery / Pick Up Process for Travelers**

The reservation number is appended with a 5-letter code identifying the pickup process for all travelers.

The delivery method is determined by member level and the pick-up location:

AISLE - Follow signs to Emerald Aisle, pick any car from the designated area, proceed to the exit booth

EXSEL - Follow signs to Executive Selection, pick any car, proceed to the exit booth

BOOTH - Follow signs to Emerald Club booth, show valid ID, collect the vehicle keys

**RESRV** – Proceed to vehicle row of the car class reserved (compact car = compact row; premium car = premium row.), choose a car, proceed to the exit booth

**EXCNT** – Proceed to designated Emerald Club member counter, show valid ID, collect the keys

### **Emerald Club Benefit Tiers**

EMERALD CLUB. YEARS	EMERALD CLUB SHIPMAN STATES SHIPMAN SHIPMAN STATES SHIPMAN	*EXECUTIVE ************************************	Emerald Club Executive Elite
Dedicated Phone Line	800-328-1234	800-732-2109	888-836-3725
Requirements	Complimentary Membership	12-24 Rentals or 40-84 Days	25+ Rentals or 85+ Days
Speed & Choice (Counter bypass; pay midsize rate)	The Aisle (Midsize or better)	Executive Area (Fullsize or better)	Executive Area (Fullsize or better)
Drop & Go (Emailed Rental Receipts)	✓	✓	✓
Earn with Enterprise (At participating Enterprise locations)	✓	✓	✓
Free Rental Days (Credits required for 1 rental day)	7	6	5
Online Reservations	✓	✓	✓
Special Offers	✓	✓	✓
Free Additional Driver (Family members and business associates)	✓	✓	✓
Guaranteed Upgrades (Vehicles reserved at Midsize rate)		✓	✓
Guaranteed Vehicles with 24-Hour Notice (Up to full-size vehicle)			✓
FBO Service (Private airport delivery)			✓

### **Travel Partners**

- AIR MILES® Reward Program
- Alaska Airlines—Mileage Plan™
- Alitalia—MilleMiglia
- All Nippon Airways—ANA Mileage Club
- American Airlines—AAdvantage
- Asiana Airlines—Asiana Club
- Carlson Hotels—Club Carlson
- China Eastern Airlines—Eastern Miles
- Delta Air Lines—Skymiles<sup>®</sup>

- Etihad Airways—Etihad Guest
- Hawaiian Airlines—HawaiianMiles
- Hilton Worldwide—Hilton HHonors
- Jet Airways (India)—JetPrivilege
- Korean Air—SKYPASS
- LAN Airlines—oneworld<sup>®</sup>
- MORE Rewards
- Southwest Airlines—Rapid Rewards
- US Airways—Dividend Miles



Emerald Club members may rent and receive rental credits at participating Enterprise locations.

This service offering improves an Emerald Club member's ability to achieve Executive or Executive Elite status and earn Free Rental Days faster.

Benefits of Enterprise include:

- On-site locations at more than 300 airports across North America.
- More than 5,500 home-city/neighborhood locations.
- "We'll Pick You Up" service No cost within five miles of rental location.
- Emerald Club profiles automatically updated.
- Terms and conditions of corporate agreement are recognized.
- One Emerald Club membership number that will be recognized at both National and Enterprise locations.

### Reservations

Reference the corporate Account Number and Emerald Club membership number at the time of reservation for proper rates and rental credits.

Reservations may be made via:

- Online at enterprise.com/loyalty, then select Emerald Club tab
- Toll-free at 866-206-3518

### Rental, Return, and Receipts

At Enterprise locations, Emerald Club members should proceed to the Enterprise counter for assistance.

- Rental profile pre-populated with renter information for quicker transactions.
- Visual inspection of vehicle.
- Return to originating location and renting brand.
- Paper receipts given at time of vehicle return.
- Online receipts can be printed at <u>enterprise.com/car\_rental/ticketReceiptRequest.do</u>.

### Rewards

Emerald Club renters earn credits and free days based upon qualifying rentals.\*

- Currently, Emerald Club free days are only available for redemption at National locations.
- Frequent flyer miles and hotel points are not awarded for rentals at Enterprise locations.

\*Qualifying rental is defined as vehicle rental in the United States and Canada. Body shop, dealership, and insurance rentals do not qualify.

Additional information is available at emeraldclubpromos.com/loyalty.

### **Meet & Greet Service**

Available at U.S. Airports, Emerald Club VIP members will receive the following features and benefits. Please follow the detailed procedures below to ensure proper delivery of the vehicle to the VIP.



- To place a VIP reservation, the travel arranger should:
  - Call the Executive VIP Desk at 800-777-5050 OR go to <u>nationalcar.com</u>.
  - Reservations must be made a minimum of 12 hours in advance.
  - Flight arrival and returning departure times must be provided.
  - Reserve the car the VIP wants to drive between a fullsize and luxury car class. The rate will automatically be charged one car class below (specialty vehicles excluded).

### **Upon arrival:**

- The VIP will be personally welcomed at the designated meeting spot.\*
- They will be escorted directly to the best available car class reserved.
- In the vehicle, they will receive a personalized travel packet with their rental agreement, a local map and the manager's business card.
- \* The designated meeting place may periodically change as a result of changes in security levels at airports.

### Returning the vehicle to the lot

- The VIP should identify themselves as a VIP member and request a return to the terminal.
- If the flight and/or date and time changes, please notify us in advance at the 800-number above or Meet & Greet service may be compromised. This could result in a penalty charge.

If the VIP does not want Meet & Greet Service, please inform the reservation agent. At your request, we can set up the reservation to include all of these benefits, without the personal greeting in the airport. This is known as Greet Service, which is outlined below.

### **Greet Service**

- Greet Service (GR) is only available for any Executive VIP member for a particular rental they would prefer to not be met at the airport. The travel arranger should make this request to the reservation agent at the time of booking.
- A vehicle will be pre-assigned and parked in the Executive VIP parking space on the lot with the member's name on the hangtag. The member will not be met at the airport, but rather is greeted at the car in the rental lot by a Manager or Greeter.

### **Profile Updates**

- If the VIP member does not want Meet & Greet service on any rentals going forward, GR can be the standard method of delivery and will require modification to their profile.
- If this choice is made, then the VIP member CAN book Greet through the GDS system. If booking via GDS, the confirmation will reflect EXECRSV for Executive Reserve.
- Once a member's profile reflects the Greet (GR) level of service, reservations can be booked through the VIP Desk at **800-777-5050**, online, or through the GDS system.



If you travel to a destination where you cannot rent with your preferred brand, you have the option to rent from our Drive Alliance network.

As we expand our global reach, our focus is to provide customers a complete network of brands to meet their rental needs. A strategy that began in 2012 in our U.S. and Canadian markets is now being launched in a global phase for travelers to Latin America, the Caribbean, Asia Pacific, Europe, the Middle East, and Africa.

The Drive Alliance creates a global coverage network including all our brands operating in a unified structure. Executed by regional subsidiaries and one fleet, we provide local market expertise and overall flexibility to meet constantly changing demands.

### **Geographical Presence**

Customers traveling to the following regions will be directed to the Drive Alliance brand providing coverage:

National Car Rental and Enterprise Rent-A-Car	National Car Rental	Enterprise Rent-A-Car
<ul> <li>United States</li> <li>Canada</li> <li>Europe</li> <li>Middle East</li> <li>Latin America</li> <li>Asia Pacific</li> </ul>	<ul> <li>Caribbean</li> </ul>	Africa

### Reservations

When customers visit their primary brand's website to make a reservation, the system will permit them to visit the appropriate Drive Alliance partner's site (if applicable). All customer-entered information will carry over to the partner site.

### **Earning Loyalty Rewards**

International rentals also earn rental credits or partner points for qualifying rentals for Emerald Club members. The loyalty number must be included on the reservation and rental and occur at participating Drive Alliance locations.

Emerald Club rental credits and Elite tier statuses will post approximately 24 hours after the close of the rental and are redeemable at participating National locations in the United States and Canada.

Whether you need a car around the corner or around the globe, the Drive Alliance has you covered.



Learn more about the Drive Alliance by visiting drivealliance.com.

National and Enterprise have created a world of excellence by establishing a global network of more than 8,100 rental locations in more than 60 countries across the globe.

### **United States**

National and Enterprise operate in all 50 states including the District of Columbia and Puerto Rico.

### Canada

National and Enterprise operate in all provinces and the Northwest Territories.

### Europe / Middle East / Africa

Albania
Austria
Belgium
Bosnia
Bulgaria
Croatia
Cyprus
Czech Republic
Denmark
Estonia

France Germany Greece Hungary Iceland Ireland Israel Italy Kosovo Latvia
Lithuania
Luxembourg
Macedonia
Moldova
Montenegro
Netherlands
Norway
Poland
Portugal

Romania
Serbia
Slovakia
Slovenia
Spain
Sweden
Switzerland
Turkey
United Kingdom

### Asia Pacific

China
Guam
Japan
Philippines

Saipan Singapore South Korea Thailand

### Latin America / Caribbean

Argentina
Aruba
Barbados
Belize
Brazil
Cayman Islands
Chile
Colombia
Costa Rica
Curaçao
Dominican Republic
El Salvador
French Guiana
Guadeloupe

Guatemala
Honduras
Martinique
Mexico
Nicaragua
Panama
Paraguay
Peru
Saint Barthélemy
Saint Maarten
Tortola
Trinidad and Tobago
Turks and Caicos
Uruguay







### **Roadside Assistance**

In the event of an on-the-road mishap, National and Enterprise are available for customer assistance 24 hours a day, 7 days a week.

For assistance anywhere in the United States or Canada:





**Response Times**: Because each client's needs are distinct, it is very difficult to provide specific response times for service. For example, in a metropolitan area tire changes, lock out assistance, or jump starts generally takes 45 to 90 minutes. Assistance in remote areas could require a longer response time. The traveler will receive an ETA when reporting their need for assistance.

### **Accident Reporting**

If a renter is involved in an accident, please ensure all travelers are safe and proceed with the following directions for the renter.

- Notify the police and file a report.
- Report the claim to the branch you rented from (brand specific).
  - ♦ Include as much information as possible (other party information, police report number, etc.).
  - ♦ If branch is unavailable, contact **Emergency Road Service**:
    - National U.S. 800-367-6767
    - National Canada 800-268-9711
    - Enterprise 800-307-6666
- The rental branch or Emergency Road Service will create an Incident Report.
- Renter will receive a call from the Damage Recovery Unit to verify information, ask any additional questions, or gather information for additional proceedings.
- Return the vehicle to the rental office as soon as possible.
- The renter is required to provide every summons, complaint and paperwork pertaining to the accident.
- This process can take a few weeks to a few months depending on the information and the extent of the
  accident.
  - ♦ To follow up with the **Damage Recovery Unit** (handles initial claim process and damage to rental vehicle):
    - Call 800-327-0421 or
    - Email DRU1@ehi.com
    - Include rental agreement information.
- To follow up with our **Risk Department** regarding liability issues:
  - ♦ Call 888-747-1001 with claim information.

### **Damage Waiver**

In addition to bodily damage to the vehicle, Damage Waiver (if included in the contractual terms) covers the cost associated with glass replacement, the cost to repair or replace a flat tire (excluding the service fee, towing, and unrelated to an accident), free of charge to travelers. Certain types of damage to a vehicle may not be covered by Damage Waiver when damages occurred while the driver was engaged in any of the prohibited uses or violations set forth in the Rental Agreement.

### **Global Positioning Systems**

Portable Garmin GPS devices that may be used in any vehicle are available at all National and Enterprise airport locations and select home-city locations across the U.S. and Canada.



**Reserve** – Add the Garmin unit at the time of reservation for guaranteed availability. For Travel Agency booking requests, enter /SQ-NAV for Sabre and /SQ-NVS for all other GDS formats. Equipment will be confirmed when available at time of sell via messaging.

**Rent** – Emerald Club members and those who utilize a kiosk should request the unit at the exit booth. All other travelers – Pick the unit up at the rental counter.

**Return** – Do not leave the Garmin unit or any of its parts in the car. Hand the unit and its parts directly to the attendant at the kiosk or exit booth; or, return it to the rental counter agent.

Most accounts will pay current retail market prices on GPS devices Garmin is considered a separate rental from the car and is NOT covered by Damage Waiver

### **TollPass Solutions**

TollPass Options currently available at participating National and Enterprise locations:

**TPA** — **TollPass Automatic**. Plate based tolling, covers unpaid tolls regardless of rental location.

- Colorado, Florida, Texas, Northern California, North Carolina, Washington State, and British Columbia and Ontario, Canada.
- Nothing to reserve or rent, it is automatic when you drive and have unpaid tolls.
- Disclosure in Terms & Conditions and brochure.
- \$3.95 per day with a maximum charge of \$19.75 per rental.\*
- Renters will incur toll pass charges *only* on days that the traveler uses toll roads. In contrast, our competitors apply toll charge fees for the entire rental period, even on days when the traveler does not use toll roads.

**TPD** — **TollPass Device**. Requires a transponder device.

- Available at airport locations in the Northeast U.S. and any EZ Pass Network toll road.
- Customers able to book at time of reservation and purchase through all methods of delivery.
- Can be used anywhere within the service area.
- Rental Disclosure in Terms & Conditions, informing customer of third-party billing.
- \$3.95 per day up to \$19.75 per rental period.\*

**TPW** — **TollPass Waiver**. Requires a transponder device; all tolls are included in the daily TPW rate.

- Available at both brands in Chicago.
- Waiver can be used only around the Chicago Area (I-Pass roads).
- Customers able to book at time of reservation and purchase through all methods of delivery.
- Rental Disclosure in Terms and Conditions.
- \$7.99 per day. (Charges billed on rental invoice.)

\*Fees do not include the cost of the actual tolls.

### Receipts

Detailed receipts for TPA and TPD are available online at <a href="http://www.htallc.com/nationalcar">http://www.htallc.com/nationalcar</a> or <a href="http://www.htallc.com/enterprise">http://www.htallc.com/enterprise</a>. After a one-time set up, all future toll receipts can be automatically emailed to the traveler.





### **National Car Rental FBO Services**



FBO Delivery is a delivery service to fixed base operator locations (private, noncommercial airports) to accommodate Emerald Club customers flying on a private, noncommercial aircraft.

With a minimum 12 hour notice, we will deliver a vehicle to more than 1,300 private airports within 50 miles of a National location.

### **Reservations and Support**

Call the Executive Travel Desk: Monday through Friday: 7 a.m. – 8 p.m. CST

**800-777-5050** Saturday and Sunday: 8 a.m. – 5 p.m. CST

- Travelers must be enrolled into the Emerald Club to receive this service.
- Reservations must be placed by phone directly with National's FBO support team at 800-777-5050 with a minimum 12-hour notice in order to obtain important FBO information.
- For FBO reservations, the reservation agent will verify that the FBO is an approved delivery location and will need to know the plane's tail number and expected arrival date and time.
- Rental car delivery and placement vary with FBO location, even in the same city.
- Listen closely to the reservation agent's instructions when booking the FBO reservation.
- Cancel an FBO reservation if the vehicle is not needed. No-show fees *will* apply if the reservation is not cancelled before vehicle delivery.

### **Vehicle Collection**

- All National Car Rental airport locations, within 50 miles, provide FBO service to local private airports.
- FBO service hours are the same as the location's operating hours.
- Rental paperwork for the vehicle along with the keys will be waiting with the approved FBO contact.
- Notification of location specifics are provided at the time of reservation to ensure the traveler can identify the FBO contact and gain access the vehicle.

U.S. Delivery Rates		Canadian Delivery Rates	
Miles	Cost	Kilometers	Cost
0 to 5	No charge	0 to 10	No charge
6 to 25	\$25 each way	6 to 25	\$40 CND
26 to 50	\$50 each way	26 to 50	\$75 CND
51 or more	\$1 per mile each way		

Delivery requests of 50 to 75 miles from location will be considered.

When reserving a vehicle at a new location, our FBO reservation desk works with the closest branch to approve deliveries.

Delivery requests beyond 75 mile radius are not possible with National Car Rental.

### Vehicle Return

- Vehicles must be returned to originating location.
- Instructions in the information packet that explains the return process are provided at vehicle collection.
- The FBO attendant can provide instructions about parting and more when returning.

The National Car Rental FBO support team is available for assistance at 800-777-5050.



### **Enterprise Rent-A-Car FBO Services**

For executives and VIPs who use corporate or chartered jets, Enterprise not only offers the industry's *only* total coverage of private U.S. jetports, we provide a complimentary FBO/General Aviation booking tool. The reservation will automatically match a chosen FBO with a servicing Enterprise branch, and can be tailored to a traveler's usage.

Our online tool makes it easy for travelers to reserve a vehicle to be waiting upon arrival at any private airport in the United States.



### **Reservation Process**

Call 877-GA1-ERAC, visit enterprise.com/ga, or book through the GDS.

Travelers must notify our General Aviation (GA) Desk to enroll.

GA agent books reservation or receives notification of a GA reservation.

GA agent will contact branch to verify vehicle availability.

Enterprise's Branch, Area and General Managers receive same day and next day reservations.

GA agent calls the renting branch two hours prior to vehicle collection.

GA agent calls one hour after vehicle collection.

The Enterprise Car Rental FBO support team is available for assistance at 877-421-3722.













DODGE GRAND CARAVAN OR SIMILAR			
MININYANI	SEAT BELTS	LUGGAGE CAPACITY	
MINIVAN MVAR	<b>*</b> x7	3 1	



FORD MUSTANG CONVERTIBLE OR SIMILAR		
CONVERTIBLE	SEAT BELTS	LUGGAGE CAPACITY
STAR	<b>≛</b> x4	2







CHRYSLER 300 OR SIMILAR		
PREMIUM PCAR	SEAT BELTS	LUGGAGE CAPACITY
PCAR	₩x5	4











тоуота с	OROLLA OR	SIMILAR
MIDSIZE ICAR	SEAT BELTS	LUGGAGE CAPACITY



NISSAN VERSA OR SIMILAR		
COMPACE	SEAT BELTS	LUGGAGE CAPACITY
COMPACT CCAR	<b>*</b> x5	





Standard SUV SFAR Hyundai Santa Fe or similar



Minivan MVAR Dodge Grand Caravan or similar



Luxury LCAR Cadillac ATS or similar



**Premium PCAR** Chrysler 300 or similar



**Fullsize** FCAR Ford Fusion or similar



SCAR



Chrysler 200 or similar



Intermediate ICAR • IDAR Toyota Corolla or similar



Compact CCAR • CDAR





Standard



### PROGRAM SUMMARY

DRAKE UNIVERSITY CONTRACT ID: XZ62113

### ➤ DAILY RATES: U.S./PUERTO RICO/DISTRICT OF COLUMBIA/CANADA

Class	Rate
Compact	\$34.50
Mid Size	\$35.50
Full Size 2 door	\$36.50
Full Size 4 door	\$37.50
Premium	\$53.50
Luxury	\$63.50
Minivan	\$63.50
Standard 4x4	\$63.50
Full Size 4x4	\$88.50
15 Passenger Van	\$97.00

Class	Canada
Economy	C\$44.00
Compact	C\$46.00
Midsize	C\$48.00
Full Size 2 door	C\$51.00
Full Size 4 door	C\$51.00



### >TERMS & CONDITIONS: U.S./PUERTO RICO/DISTRICT OF COLUMBIA

Weekly/Monthly Factors: The weekly rate is 5.5 times the daily rate; monthly rate is 22 times the daily rate.

One-Way Surcharges: Compact through Full Size Rental Rate will be <u>\$62.00</u>/day; Premium through 15 Passenger Van will be the Daily Rate plus \$.40/mile.

Young Renter: National will not assess an additional charge when Customer's renter is between the ages of twenty-one (21) and twenty-four (24), provided that the rate selected at the time of rental is a rate or discount specified in this Agreement, or is the rate selected as a result of a Best Rate search.

**Mileage Charges:** Compact through Premium vehicle classes include  $\underline{\text{unlimited}}$  free miles per day and per week, and  $\underline{2,500}$  free miles per month; all other vehicle classes include  $\underline{150}$  free miles per day,  $\underline{1,050}$  free miles per week, and  $\underline{2,500}$  free miles per month, as applicable. Any additional miles will be charged at the rate of  $\underline{\$0.25}$  per mile.

One-Day Surcharges: Rentals commencing on a Mon/Tue/Wed will be charged the Daily Rate plus \$2.00/day.

### ➤ GEOGRAPHIC SURCHARGES: U.S./PUERTO RICO/DISTRICT OF COLUMBIA/† CANADA

	Charlotte; Cincinnati; Cleveland; Kansas City; Milwaukee; Minneapolis/St. Paul; New Orleans; Phoenix; Seattle; St. Louis; State of
	Illinois (unless otherwise indicated); State of New York (unless otherwise indicated)

Atlanta; Baltimore; Boston; Chicago; Commonwealth of Puerto Rico; Denver/Colorado Springs area; Detroit; Hartford; Los Angeles area (including LAX); Philadelphia; Pittsburgh; Providence; San Francisco area; State of Alaska; State of Texas; Washington DC

\$22 NY/NJ/CT Metro area; Newark; JFK Airport, LGA Airport, Manhattan

†Geographic Surcharges may apply at some Canadian locations.

For rentals commencing in Manhattan all day Friday through 12:59pm Sunday and for rentals commencing at JFK and LaGuardia Airports between the hours of 1:00pm Friday through 12:59pm Sunday, current published rates, less a discount will apply.

### DRIVER PROTECTION PRODUCTS: U.S./PUERTO RICO/DISTRICT OF COLUMBIA

DW: Business rentals only-On all products and discounts the renter is not responsible for loss and/or damage to the rental vehicle.

Liability: Business rentals only-On all products and discounts primary liability limits shall be 100/300/50.

### ➤ MISCELLANEOUS INFORMATION: U.S./PUERTO RICO/DISTRICT OF COLUMBIA

Best Rate: The best rate is automatically extended to the customer with no loss of contract risk benefits. All Agreement terms and conditions will follow the best rate.



### PROGRAM SUMMARY

DRAKE UNIVERSITY CONTRACT ID: XZ62113

### ➤ DAILY RATES: U.S./PUERTO RICO/DISTRICT OF COLUMBIA/CANADA/COMMERCIAL TRUCK

Class	Rate
Compact	\$34.50
Mid Size/Intermediate	\$35.50
Standard Size	\$36.50
Full Size	\$37.50
Premium	\$53.50
Luxury	\$63.50
Premium Luxury	\$63.50
Mini-Van	\$63.50
Mid Size SUV	\$63.50
Standard Size SUV	\$63.50
Full Size SUV	\$88.50
Standard Size Truck	\$52.50
Full Size Truck	\$52.50
Cargo Van	\$52.50
Standard size Hybrid	\$43.50
Full Size Hybrid	\$44.50
Small SUV Hybrid	\$69.50
15 Passenger Van	\$97.00

SIPP	Class	Daily Rate	Weekly Rate	Monthly Rate	Mileage
DBOX	16' Box	\$70.00	\$350.00	\$1,517.00	\$0.14/mile
FBOX	24' Box	\$75.00	\$375.00	\$1,625.00	\$0.14/mile
GBOX	26' Box	\$80.00	\$400.00	\$1,733.00	\$0.14/mile
OPAR	3/4 ton P/up 2wd	\$60.00	\$300.00	\$1,300.00	\$0.14/mile
OQAR	3/4 ton P/up 4wd	\$65.00	\$325.00	\$1,408.00	\$0.14/mile
UPAR	1 ton P/Up 2wd	\$70.00	\$350.00	\$1,517.00	\$0.14/mile
UQAR	1 ton P/Up 4wd	\$75.00	\$375.00	\$1,625.00	\$0.14/mile
RKAR	Cargo Van	\$53.00	\$265.00	\$1,148.00	\$0.14/mile
UKAR	High-top Cargo	\$60.00	\$300.00	\$1,300.00	\$0.14/mile
BCUT	12' Cutaway	\$58.00	\$290.00	\$1,257.00	\$0.14/mile
DCUT	14-15' Cutaway	\$63.00	\$315.00	\$1,365.00	\$0.14/mile
BBOX	12' Box	\$63.00	\$315.00	\$1,365.00	\$0.14/mile
ASTK	10' Stakebed	\$75.00	\$375.00	\$1,625.00	\$0.14/mile
BSTK	12'-14' Stakebed	\$80.00	\$400.00	\$1,733.00	\$0.14/mile
DSTK	15-16' Stakebed	\$80.00	\$400.00	\$1,733.00	\$0.14/mile
FSTK	24' Stakebed	\$90.00	\$450.00	\$1,950.00	\$0.14/mile
GSTK	26' Stakebed	\$90.00	\$450.00	\$1,950.00	\$0.14/mile

<sup>†</sup>Commercial Truck-see agreement for details.

Class	Canada
Economy	C\$44.00
Compact	C\$46.00
Midsize	C\$48.00
Full Size 2 door	C\$51.00
Full Size 4 door	C\$51.00

### >TERMS & CONDITIONS: U.S./PUERTO RICO/DISTRICT OF COLUMBIA (EXCLUDING TRUCK RENTALS)

Weekly/Monthly Factors: The weekly rate is 5.5 times the daily rate; monthly rate is 22 times the daily rate.

Mileage Charges: Base Rental Rates for Compact through Premium vehicle classes include <u>unlimited</u> free miles per day and per week, and <u>2,500</u> free miles per month; all other vehicle classes include <u>200</u> free miles per day, <u>1,100</u> free miles per week, and <u>2,500</u> free miles per month, as applicable. Any additional miles will be charged at the rate of \$0.20 per mile.

One-Day Surcharges: Rentals commencing on a Mon/Tue/Wed will be charged the Daily Rate plus \$2.00/day.

➤ GEOGRAPHIC SURCHARGES: U.S./PUERTO RICO/DISTRICT OF COLUMBIA (EXCLUDING TRUCK RENTALS)

### Airport Locations:

\$5	Charlotte; Cincinnati; Cleveland; Kansas City; Milwaukee; Minneapolis/St. Paul; New Orleans; Phoenix; Seattle; St. Louis; State of California (excluding LAX and SFO); State of Illinois (unless otherwise indicated); State of New York (unless otherwise indicated)
	Atlanta, Doltinava, Doston, Chicago, Danya/Coloredo Caringo, Detroit, Hortford, Loo Angeleo Airport // AVV, Dhiladelphia, Dittohurah, Draydon and Caringo, Detroit, Hortford, Loo Angeleo Airport // AVV, Dhiladelphia, Dittohurah, Draydon

Atlanta; Baltimore; Boston; Chicago; Denver/Colorado Springs; Detroit; Hartford; Los Angeles Airport (LAX); Philadelphia; Pittsburgh; Providence; San Francisco Airport (SFO); State of Texas; Washington DC

\$22 JFK and LaGuardia airports

### All Locations:

\$10	State of Montana; State of Nebraska (excluding Omaha and Lincoln); State of North Dakota; State of South Dakota; State of West Virginia; State of Wyoming; Bemidji and Moorhead, MN; Commonwealth of Puerto Rico; State of Alaska
\$14	NY/CT/NJ Metro; including Westchester, Islip, and Newark airports
\$18	New York City Boroughs

†Geographic Surcharges may apply at some Canadian locations.

➤ DRIVER PROTECTION PRODUCTS: U.S./PUERTO RICO/DISTRICT OF COLUMBIA (EXCLUDING TRUCK RENTALS)

DW: Includes full DW (no deductible). SLP: Split Limits of 100/300/50.

Drake University Enterprise: XZ62113 Date Effective: 8/1/2015

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